

# S.L.R. & Associates

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## COMMERCIAL FINANCE WORKSHEET

Date \_\_\_\_\_ Amount of Request \$ \_\_\_\_\_

Business Name of Borrower \_\_\_\_\_

Contact \_\_\_\_\_ Phone (\_\_\_\_) \_\_\_\_\_ Title \_\_\_\_\_

Purpose of Loan (*e.g. retire debt, buy inventory*) \_\_\_\_\_

Address \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

\_\_\_\_ Manufacturer \_\_\_\_\_ Wholesaler \_\_\_\_\_ Distributor \_\_\_\_\_ Service

\_\_\_\_ Retail

\_\_\_\_ Other (*describe*) \_\_\_\_\_

Product or Service \_\_\_\_\_

20 \_\_\_\_\_ Annual Sales \$ \_\_\_\_\_ 20 \_\_\_\_\_ Net Profit \$ \_\_\_\_\_

20 \_\_\_\_\_ Net Worth \$ \_\_\_\_\_ Current Net Worth \$ \_\_\_\_\_

### COLLATERAL:

\$ \_\_\_\_\_ Accounts Receivable x 80% = \$ \_\_\_\_\_

\$ \_\_\_\_\_ Equipment @ cost x 50% = \$ \_\_\_\_\_

\$ \_\_\_\_\_ Inventory @ cost x 25% = \$ \_\_\_\_\_

*(excluding retail inventory)*

\$ \_\_\_\_\_ Net Real Estate Equity x 70% = \$ \_\_\_\_\_

*(per Income Property Analysis Sheet)*

\$ \_\_\_\_\_ Other (*describe*) \_\_\_\_\_

= \$ \_\_\_\_\_

TOTAL = \$ \_\_\_\_\_

Method of Repayment \_\_\_\_\_

Names of Lenders who have already  
been approached in the last 6 months:

Status of Loan:

1. \_\_\_\_\_

2. \_\_\_\_\_

3. \_\_\_\_\_

4. \_\_\_\_\_

Comments: \_\_\_\_\_